# Tackling Wicked Problems: The New Public Participation

Martín Carcasson, Ph.D.

Director of the Center for Public Deliberation

Professor, Department of Communication Studies



Dedicated to enhancing local democracy through improved public communication and community problem solving

EMAIL: mcarcas@colostate.edu Twitter: @mcarcasson CPD website: cpd.colostate.edu

## **Overview: Three Key Arguments**

#### #1 – The Basic Reality

Most of the key problems we face are best understood through a wicked problems lens



Human nature and many of our primary institutions and processes are woefully ill-suited to address wicked problems

### #3 – The Hopeful News

Once we realize #1 and #2, we can build capacity for the kinds of conversations, processes, and institutions that cultivate the wisdom so critical to addressing wicked problems, particularly at the local level





Wicked problems inherently involve competing underlying values, paradoxes, and tradeoffs that cannot be resolved by science. They call for ongoing high quality communication, creativity, and broad collaborative action to manage well.





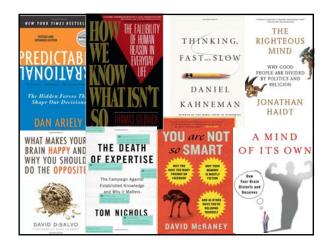
Key American Values		
Preamble	Current Phrasing	
Justice	Justice	
Domestic Tranquility/ Common defense	Security/Safety	
General Welfare	Equality	
Liberty to ourselves	Freedom (for us)	
Liberty for our posterity	Freedom (for future generations)	

#### **Inherent Democratic Tensions**

- Freedom and Equality (and between equality and equity)
- Our Freedom and Freedom of Future generations
- Freedom and Security
- Justice is a tension within itself (justice as the ideal between too much and too little credit or punishment)

#### Some others

- Short term and long term
- Individual rights and community good
- Unity and diversity
- Cooperation and competition
- Structure and agency (or opportunity and individual responsibility)
- Flexibility/Innovation and Consistency/Tradition
- Best use of resources (money, time, people)



## What We Are Learning from Brain Science

The Problematic

We crave certainty and consistency
We are suckers for the good v. evil narrative
We strongly prefer to gather with the like minded
We filter & cherry pick evidence to support our views
We avoid values dilemmas, tensions, and tough choices



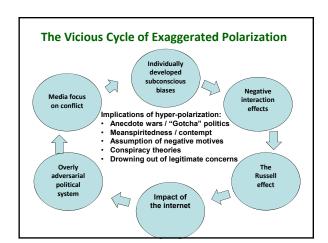
# What We Are Learning from Brain Science and Social Psychology?

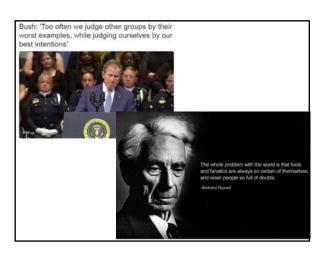
and Social Psycho	logy:
Stages of motivated rea	asoning
What and who we expose ourselves to	selective exposure / echo chambers/ filter or media bubbles
How we interpret new evidence	confirmation bias, backfire effect, cognitive dissonance
How we make attributions and tell stories	egoism, illusory correlation, negativity bias
How we make decisions	heuristics, self-serving bias, social proof
What we remember	availability bias

# How we interpret new evidence

"when we want to believe something, we ask ourselves, 'Can I believe it?' Then...we search for supporting evidence, and if we find even a single piece of pseudo-evidence, we can stop thinking.... In contrast, when we don't want to believe something, we ask ourselves, 'Must I believe it?' Then we search for contrary evidence, and if we find a single reason to doubt the claim, we can dismiss it"

· Jonathan Haidt and Tom Gilovich





# **Negative Interaction Effects**

Kathryn Shultz - Being Wrong

- First step: Ignorance assumption
- Second step: Idiot assumption
- Third Step: Evil assumption



KATHRYN SCHULZ

## Drawbacks of an Overly-Adversarial Political System

- Plays into flaws of human nature
- Often focuses on "winning" vs. solving problems
- Zero-sum game incentivizes "bad" communication, strategic research, and problematizes implementation
- Often focuses on blaming (them) vs. taking accountability (us)
- Relies on narrow value frames (thus avoids tensions)
- Attracts/privileges organized, entrenched voices
- Negative side effects like polarization, cynicism, and apathy (which then cause even worse communication)
- Assumes a narrow role for citizens (citizens as voters, consumers, or spectators)

# Key Problems with our Typical Public Processes

- Engage too late in the process when issues are simply framed as "yes" or "no"
- Primarily provide opportunities for individual or group expression
- Caters to entrenched and organized voices
- Little to no effective interaction or learning/refinement of opinion

# Why Experts Can't Save Us

(though they can certainly help when used well)

- Good data is undermined in a polarized environment
- Facts don't change minds or behavior
- Experts by definition are focused on a specific, narrow aspect of the problem (i.e. they struggle with wicked problems).
- Experts often focus on being "value free" (they tell us what is or what could be, not what should be)
- Expert perspectives can overemphasize what can be measured and underemphasize what cannot
- Expert dominated processes shut out the public



# **Key Steps for Local Communities**

Adopting a wicked problems mindset

Short term

- Better processes tap into different aspects of human nature
- Build local capacity for deliberative engagement
- Reinvigorate or create new key bridging Long term institutions
- Cultivate citizens as wise collaborators

# **The Wicked Problems Mindset**

- Presume wicked problems, not wicked people
- Become more comfortable with uncertainty
- Focus on elevating the conversation not just winning the argument
- Put your energy toward identifying, engaging, and negotiating inherent tensions
- Work toward creating a learning community

# Traditional v. Facilitative Leadership

#### **Traditional**

- Strong opinion
- Charisma
- Public speaking skills
- Mobilization of the like-minded

#### **Facilitative**

- Strong on process
- Trust and respect
- Facilitation skills
- Collaboration between broad perspectives

# What We Are Learning from Social Psychology and Brain Science

#### The Good

We are inherently social and seek purpose and community We are inherently empathetic

NOT HITLER

We are inherently pragmatic and creative
We can overcome our bad tendencies and build
better habits

# What We Are Learning from Social Psychology and Brain Science

Bottom line: The most powerful thing to help people overcome their biases and tackle wicked problems well is genuine conversation with people they respect.



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#### What is Deliberative Engagement?

Deliberative democracy
Community problem-solving
Collaborative problem-solving
Participatory decision-making
Slow democracy
Strong democracy
Multi-stakeholder dispute resolution
Public participation
Democratic governance
Collaborative governance
Organic or community politics
Consensus building or seeking processes
Organic politics

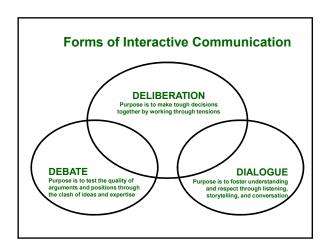
#### What is Deliberative Engagement?

Deliberation is an approach to public engagement in which citizens, not just experts or politicians, are deeply involved in public decision making. Often working with facilitators or process experts who utilize a variety of deliberative techniques, citizens come together and consider relevant facts and values from multiple points of view;

**listen** to one another in order to think critically about the various options before them;

consider the underlying tensions, tough choices, and varied consequences inherent to addressing public problems; are willing to refine and adapt their opinions and interests; and ultimately seek to come to some conclusion for collaborative action based on a reasoned public judgment.

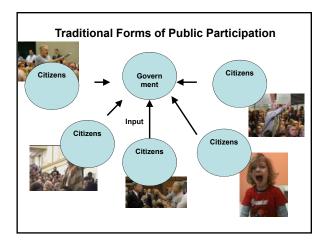


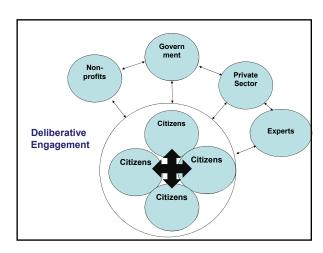


### **Key Components of Deliberative Engagement**

- Overall deliberative framing
  - Wicked problem, multiple approaches, broad range of actors, starting discussion "upstream" (before polarization)
- Discussion guides/backgrounder
  - Base of information, something to react to, framed for deliberation, not persuasion
- Small, diverse, representative groups
- Processes designed for interaction and learning
- Deliberative facilitators



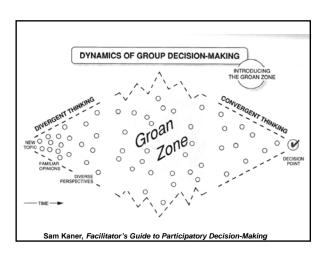


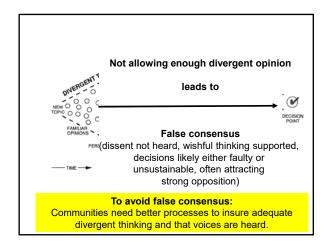


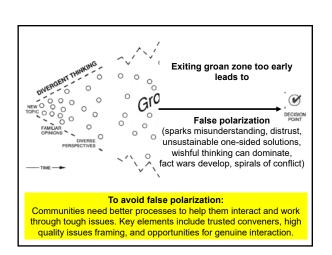
	Primary Purpose	Name of Engagement Stream	Key Features	Important When
20	To encourage people and groups to learn more about themselves, their community, or an issue, and possibly discover innursative solutions.	Exploration	Suspending assumptions, creating a space that encourages a different kind of conversation, using ritual and synthetism to encourage openiess, emphasis on listening	A group or community seems stack or muddled and needs to reflect on their circumstance in depth and gain collective insight.
ncdd ncdd	To resolve conflicts, to forliar personal heading and growth, and to improve relations among groups	Conflict Transformation	Creating a safe specis, feating from everyone, building trust, sharing personal stones and steed.	Relationships among participants are poor or not yet established yet need to be insue can only be resolved when people shange these behavior or attitude, expand their perspective, or tale time to reflect and head.
ngagement	Is ediumos public decisions and public policy and improve public knowledge	Decision Making	Numing and framing the time fairly, verighing all option, considering different positions (i.e. deliberation), revealing juddic values, brainstituming solutions	The issue is within government) or any single entity's sphere of influence.
	To empower people and groups to solve complicated problems and take responsibility for the solution	Collaborative Action	Using-dialogue and dieliberation to generate ideas for community action, developing and implementing action plans collaboratively	The issue/dispute requires intervention across multiple public and private entities, and anytime currentity action is important.

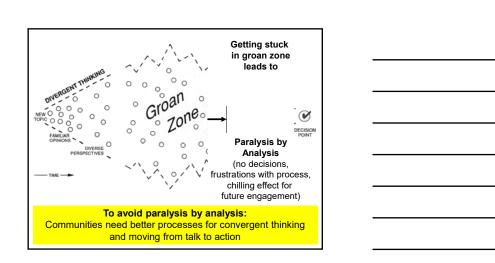
## **The Four Key Shifts** of Deliberative Engagement

- From wicked people → to wicked problems
- From adversaries → to collaborators
- From inciting the worst of human nature
- $\rightarrow$  to bringing out the best of human nature
- picked ammunition or "fake news"
- From facts as cherry → to facts as tools for addressing problems together









## What we need public process to do

- Build capacity for wisdom, collaborative action and co-creation
- Spark collaborative learning and the refinement (not just expression) of opinion
- Help differentiate strong and weak arguments
- Build mutual understanding and development of respect
- Support listening and genuine interaction
- Provide opportunities for voice and public input

# **Institutional Troubles Bridging v. Polarizing Institutions** · Political parties/elections Advocacy groups Internet / Social media Media/Press

More polarizing

- Experts
- · School districts
- Universities

More bridging

Community organizations like Public Libraries, Rotary, Kiwanis, Lions, League of Women Voters, United Way, Community Foundations, Leadership programs

# The Virtuous Cycle of Authentic Engagement Opportunity for authentic (primary at local level) Potential for of mutual collaboration creation Building of trust and refinement

1	2